



Lakshminarayana K

Business Operations

Chicago, United States.



✉ kln.achary@gmail.com

☎ +1 630-201-5290

25+

Years of Experience

Diploma

Mechanical Engineering

Harvard

ManageMentor

Six Sigma

Green Belt

PROFESSIONAL SUMMARY

- An innovative, solution-driven professional with over 25+ years of experience in multiple verticals like industrial, utilities, transportation and automotive.
- Highly organized and results-focused leader with a proven record of spearheading projects to increase operational efficiency and improve collaboration among interdepartmental teams.
- Drive continuous improvement in business operations. Proficient in Finance metrics, Analysis of profitability CTQs, revenue growth monitoring, resource management, etc.
- Quality and Process tracking, process management, Quality metrics and benchmarking.
- Planning cross skilling, training, rotation of resources, managing bench team to have the right resource at the right time and not to lose revenue.
- Contributing to company's growth by means of Client retention and securing strategic partnerships by maintaining flawless delivery methodologies.
- Having good experience in handling the commercials, business strategies and contract management, etc.
- Focused teams on business objectives and tracked progress to ensure project milestones were completed on time, on budget and with the desired results.
- Mitigating risk factors through careful analysis of financial and statistical data.
- Sound knowledge and handling of project and program management methodology and techniques. Good understanding of the wider objectives of the program.
- Daily program management throughout the program life cycle, Defining the program governance (controls), Planning the overall program and monitoring the progress and also Managing the program's budget.
- Coordinating multiple projects and reconciling the interdependencies among them. Providing strategic guidance to the company's project managers. Facilitating communication among a program's cross functional team.
- Implemented latest manufacturing technologies and developments and best practices in operations management. Integration of value chain using IT systems to enable end to end information flow and track to improve real time performance.

Let's work together to achieve your goals and drive success.

Lakshminarayana K, Advisory Board Member of Genie Global Group

